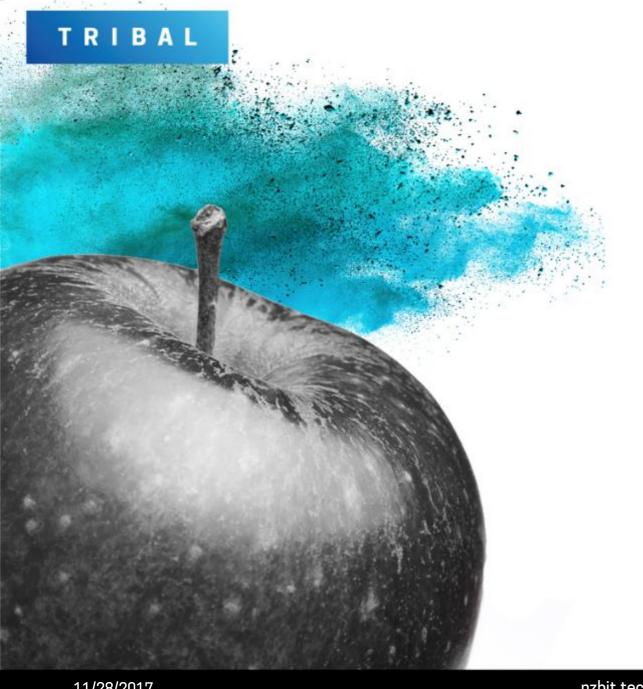
TEC Capital Asset Management Workshop 2016 NZBT+ Results

16th November 2017 Adrian Massey





Session outline

- NZBT Process
- "State of the nation"
- Facilities based costs
- Impact of the capital component
- Comments & Questions

Each TEI provides Tribal with 3 key data-sets:

- P&L account extract down to cost centre/business unit level
 - Payroll data detailing FTE, cost, department and job-title
- EFTS by cost centre, NZSCED, funding source and funding category AND
- Supporting / contextual data around facilities, library, IT and the student cohort.

Tribal work with TEI staff to verify, understand and allocate data to the NZBT model in a consistent way

Results show what the equivalent spend or resources would have been in other TEIs for the delivery of the same level of core income as a subject organisation

Application of model

Overall Sector

- University, ITP & Wananga sector combined
- Published results

Overall surplus of: \$201.8M*

*3.9% surplus on overall income

Non-operational items

- Interest received / loan payments
- Exceptional items
- Prior year items
- Redundancy payments

Net contribution of: \$86.1M

Non-core activity

- Subcontracted out activity
- Consultancy
- Leasing of institute assets
- Student Accommodation
- Childcare operations
- Café services

Surplus of: \$114.9M

Core activity

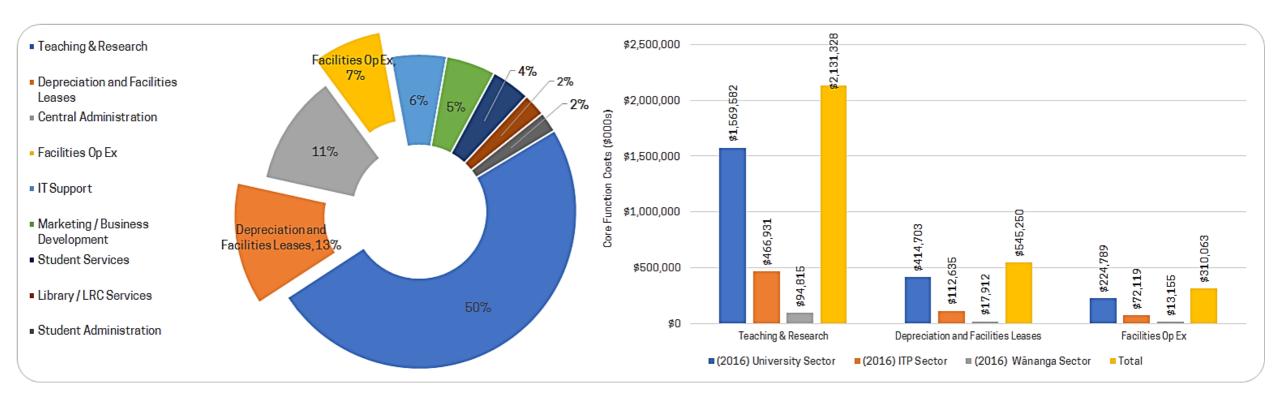
- Government funded tuition subsidy
- Student contribution to tuition
- Other tuition related income
- Research Income

Surplus of: \$831K#

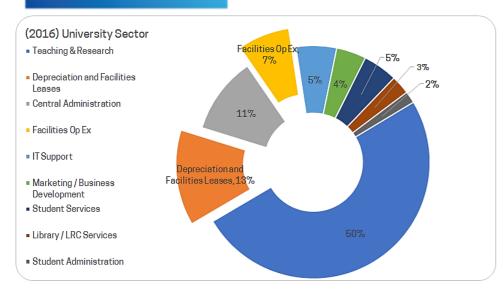
#0.02% surplus on core income

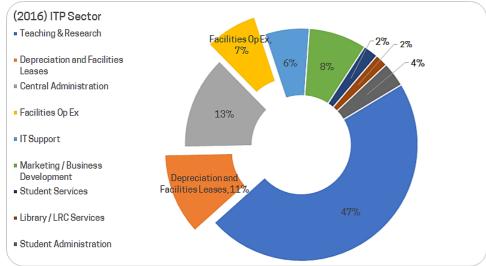


Investment profile

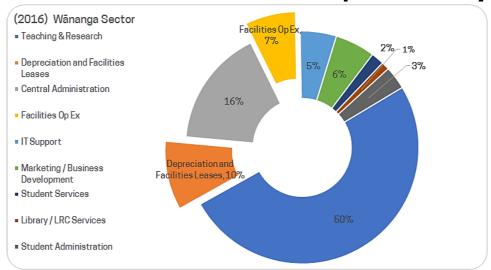


- Outside of teaching, facilities related budgets are the 2nd largest expense across TEIs
- Combined costs of \$855.3M in 2016



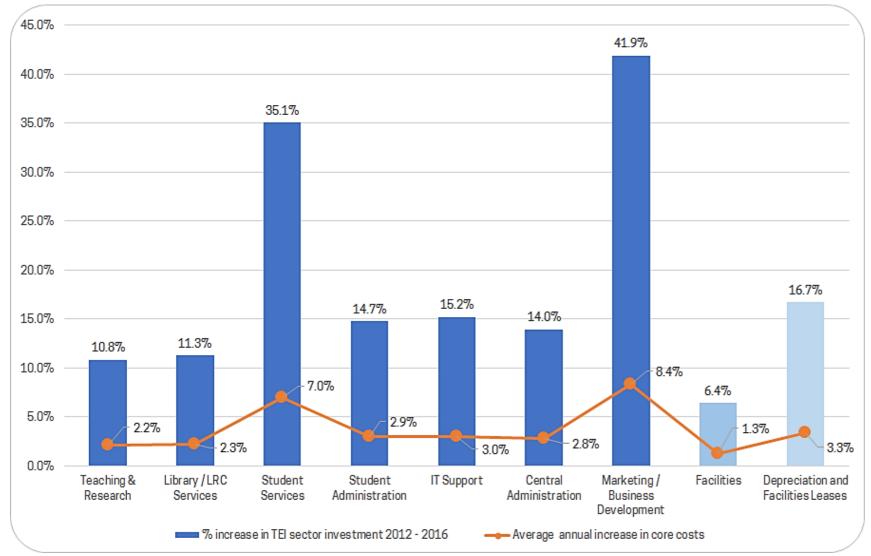


Investment profile by sub-sector



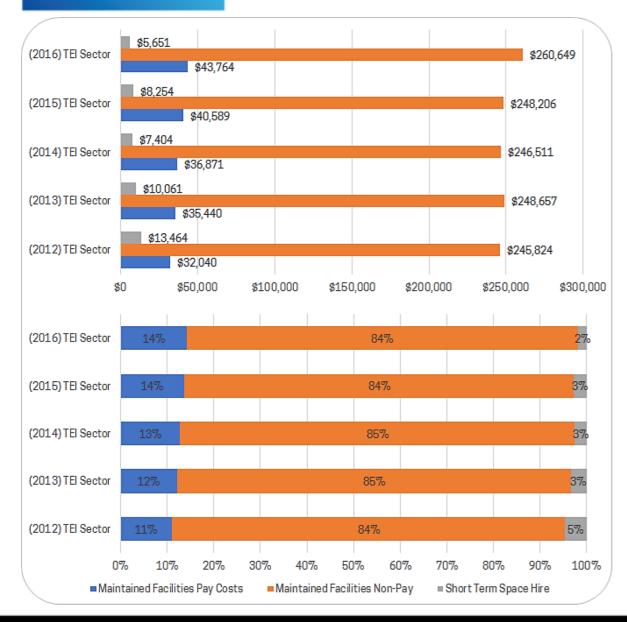
- Different investment profile per sector?
- Universities appear to re-invest the benefits from economies of scale into teaching & research and front line student services
- Facilities operational expenditure across each sector equivalent to 7% of total costs for each sub sector
- Depreciation charges and lease costs between 11% and 13% for each sub-sector

5 year investment journey



- Significant investment being made in:
 - student services (noting the impact of the compulsory student service levies),
 - Marketing
- Depreciation and lease charges 3rd highest increase

Results are not adjusted for inflation; inflation $\sim\!1.0\%$ pa over the five year period



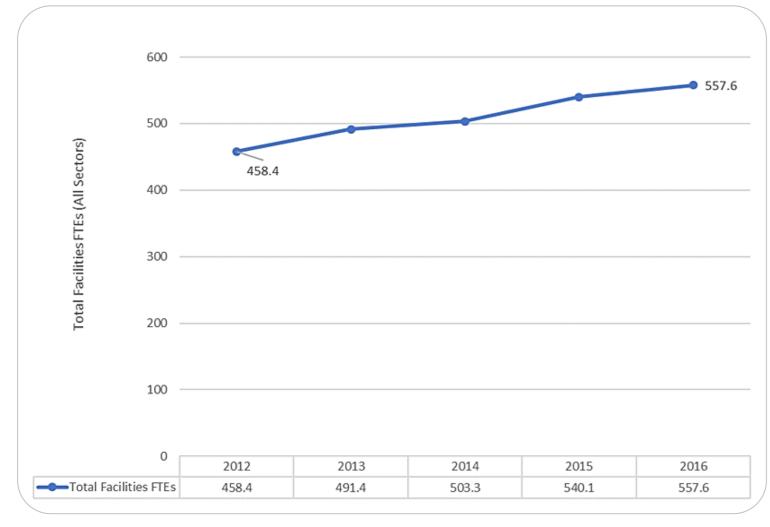
Facilities operational expenditure

- As a proportion of total facilities op ex:
 - Pay costs have increased to 14%
 - Short-term space costs have decreased from 5% to 2%

A reflection of:

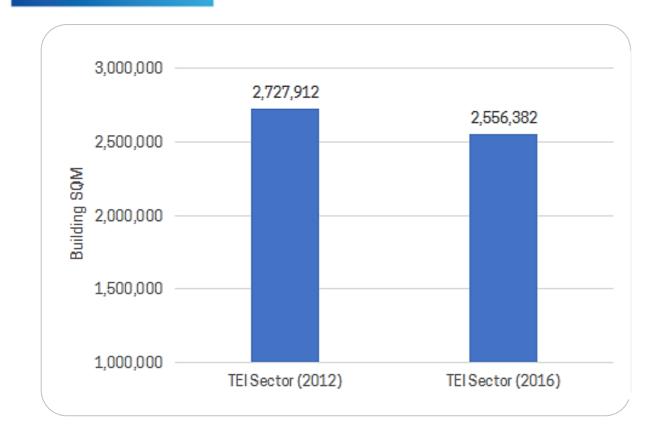
- changing delivery modes?
- reducing demand?
- better utilisation of space?

Facilities operational expenditure - Staff



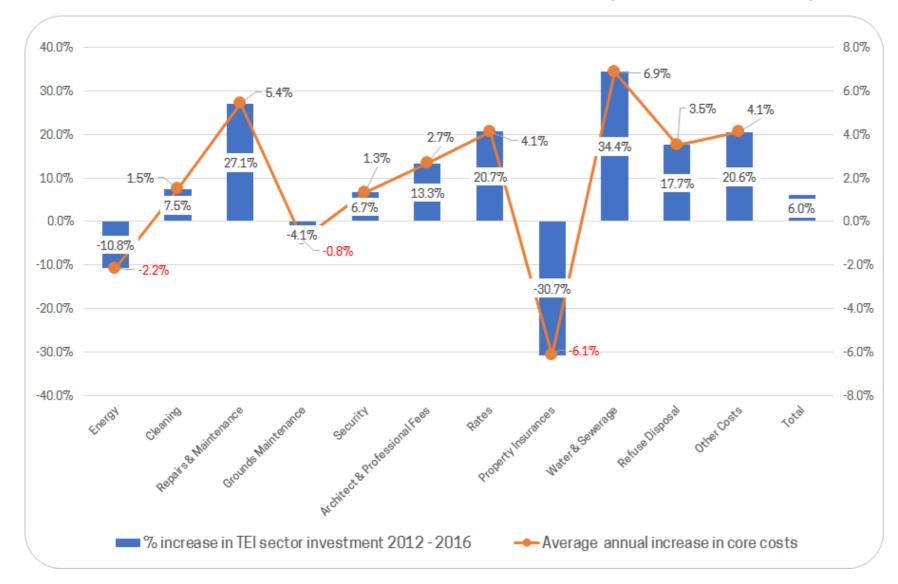
- FTE staff numbers have increased by 21.6%
- Facilities management
- Facilities administration
- Facilities Ops staff
- Health & Safety

Useable Space



- Internal useable sqm have decreased 6.3% from 2012
- Main contributory factor decreases in space across the university sector

Facilities operational expenditure - Running costs



- Significant increases in R&M, water charges & rates
- Property
 Insurances sharply
 increased in 2012
 (following
 Christchurch
 earthquake) but
 have been declining
 since



Capital component

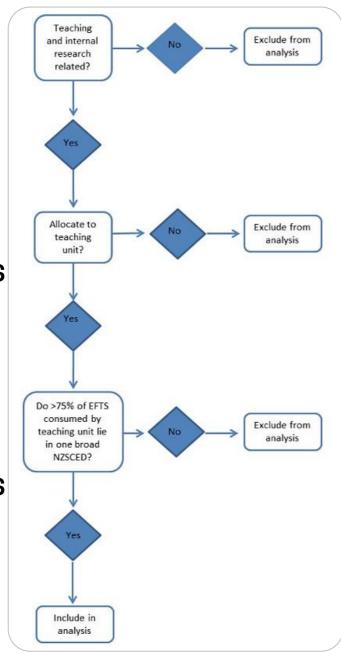
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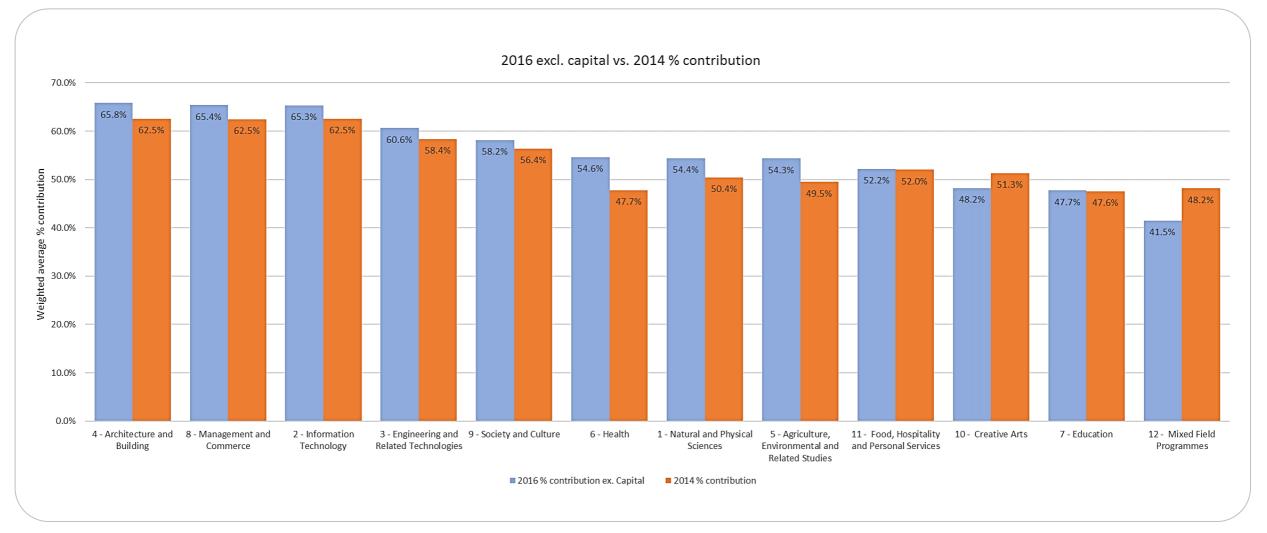
- MoE interested in using current cost data to support pricing considerations
- Data captured for 2014
- Review process on 2014 noted that there was no allowance for the capital investment required across different academic areas
- MOE contracted Murray Coppersmith to negotiate a 'low impact' process with the sector
 - Use depreciation and lease costs as a proxy for the capital investment required
 - Allocate these charges and costs across individual teaching departments
- 2016 data reflects impact of including 'the capital component'

Selection process based on the assessment of individual teaching departments across the sector

350+ individual departments across all 12 NZSCED



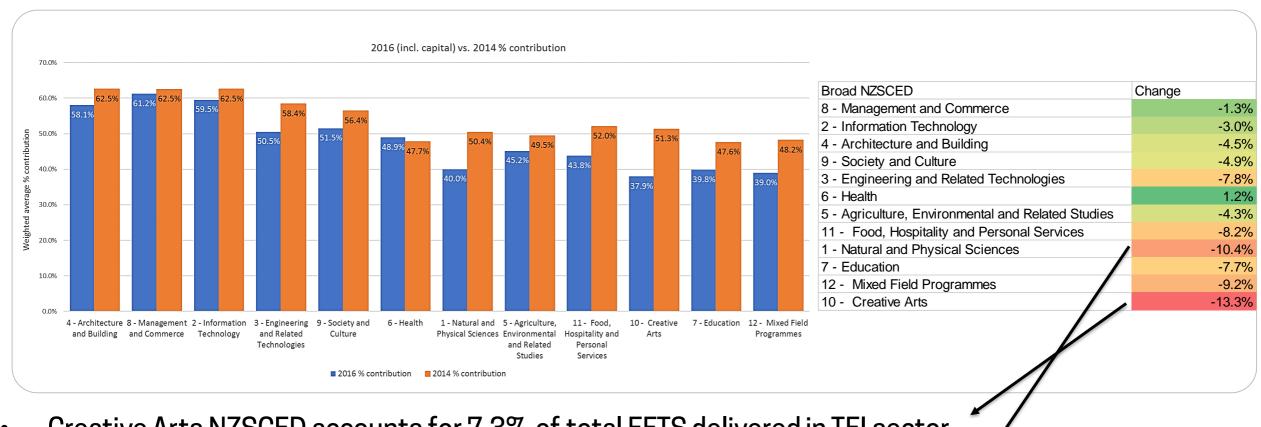
Tuition Subsidy Analysis



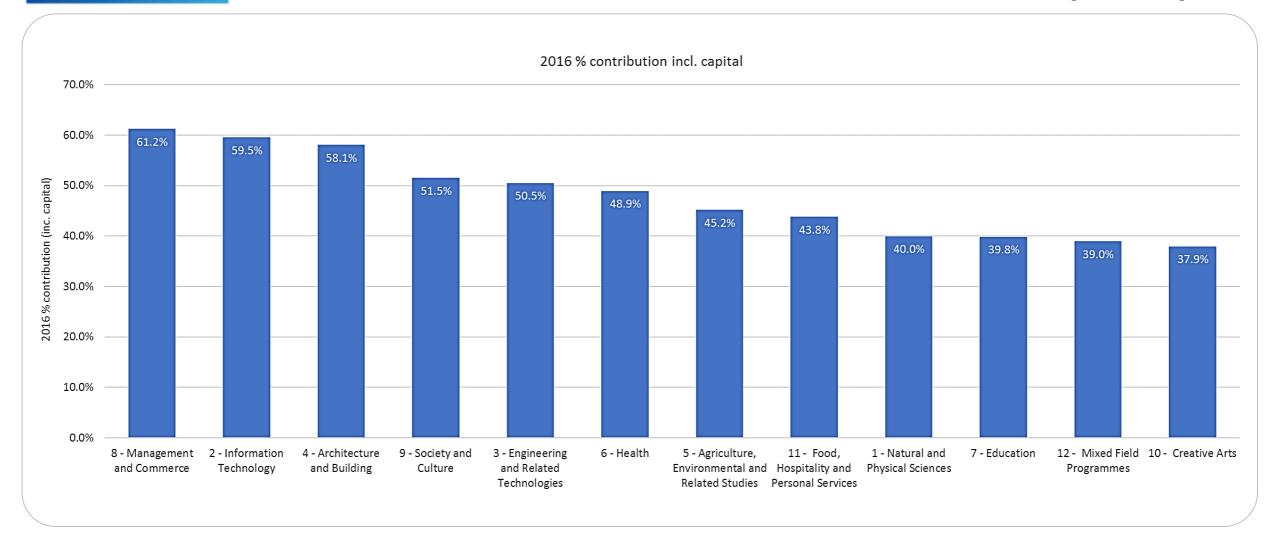
- 10 areas showed an increased contribution level from 2014 results......excluding capital
- Impact of funding changes? Increased teaching productivity?

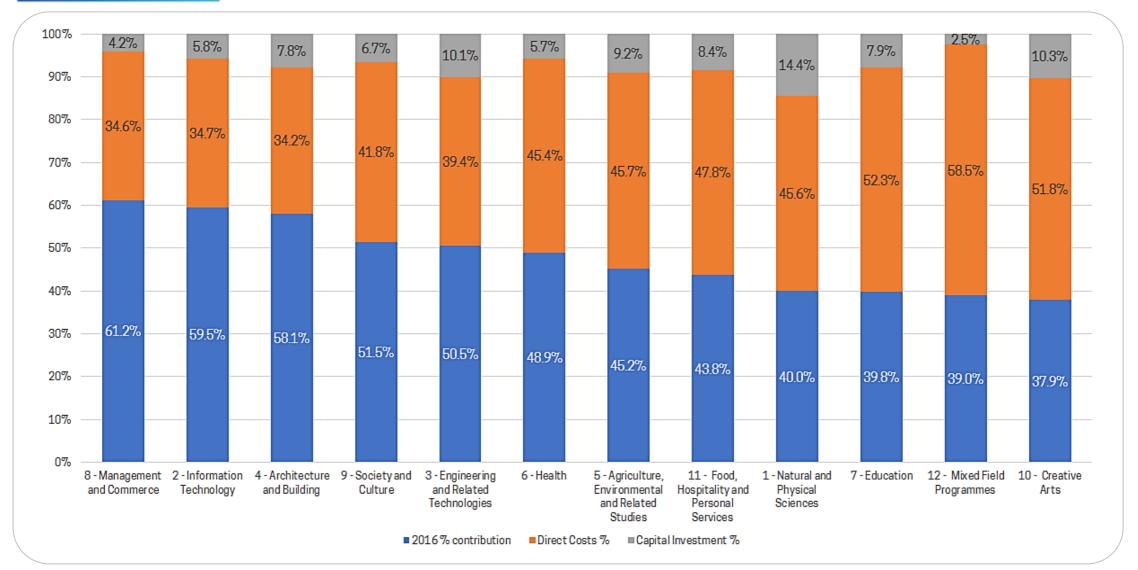
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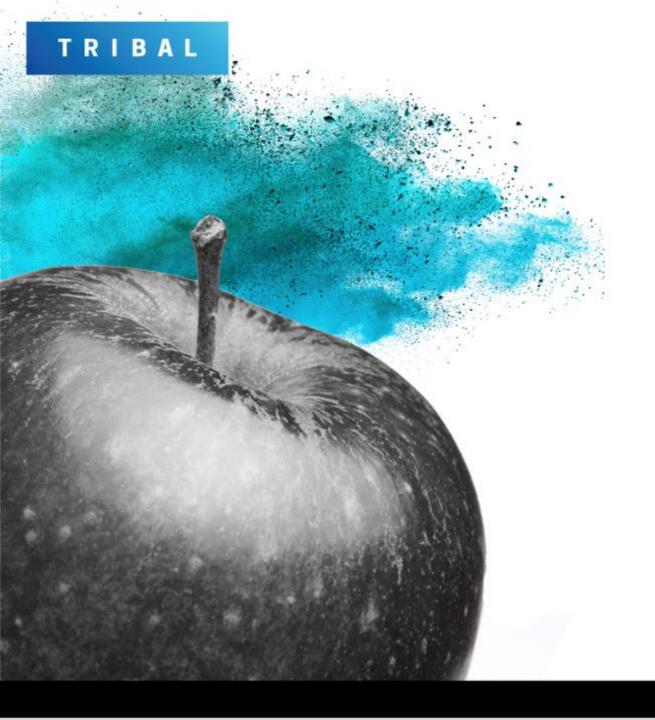




- Creative Arts NZSCED accounts for 7.3% of total EFTS delivered in TEI sector
 - Largest volume of EFTS across Bachelor of Design (15%) and Bachelor of Arts (13%)
- Natural and Physical Sciences NZSCED accounts for 8.7% of total EFTS delivered in TEI sector
 - Largest volume of EFTS in Bachelor of Science (45%)







Comments & questions



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